

SAY O

CHAIR    LOUNGE    STOOL

Price List Effective January 2024



SOURCE

# SAY O CHAIR

## How to Build a Say O Chair Product Number

3101 - SL - BCH or 3001 - WDL or SCR - NAT - P3 7006

<p>Style</p> <p>3101 Wood Shell</p> <p>3102 Wood Shell with Upholstered Seat Pad</p> <p>3103 Fully Upholstered</p> <p>3104 Poly Shell</p> <p>3105 Poly Shell with Upholstered Seat pad</p>	<p>WDL Wood Leg Finish</p> <p>NAT Natural*</p> <p>001 Black</p>	<p>Beech Shell Finish Option</p> <p>Wood Finish for Beech Shells Only</p> <p>NAT Natural*</p> <p>CHY Cherry</p> <p>WCH Warm Cherry</p> <p>MAH Mahogany</p> <p>ESP Espresso</p> <p>WLT Weathered Light</p> <p>WMD WeatheredMedium</p> <p>WGR Weathered Grey</p> <p>WNT Walnut</p> <p>DWNT Dark Walnut</p> <p>999 Custom</p> <p>001 Black</p>	<p>P3 Painted Wood Shell</p> <p>7006 White</p> <p>7044 Stone</p> <p>7035 Light Grey</p> <p>7012 Dark Grey</p> <p>8012 Dark Red</p> <p>3016 Light Red</p> <p>1032 Yellow</p> <p>6011 Green</p> <p>6033 Teal</p> <p>6034 Aqua</p> <p>5024 Light Blue</p> <p>5014 Medium Blue</p> <p>7040 Light Grey Blue</p>
<p>Leg/Base Style</p> <p>SL Sled Frame - Non-Stacking</p> <p>WDL Wood Four Leg</p> <p>STK Stacking Sled Frame - Not Available for Wood Shell</p>	<p>Standard Powder Coats</p> <p>SCR Soft Chrome</p> <p>BLK Black Matte</p> <p>WHT White</p> <p>GMTL Gunmetal</p> <p>LBNZ Light Bronze</p> <p>MBNZ Medium Bronze</p> <p>DBNZ Dark Bronze</p> <p>BRS Brass</p> <p>CHR Chrome(Stacking Frame Only)</p> <p>Premium Powder Coats *</p> <p>STN Stone</p> <p>LGB Light Grey Blue</p> <p>DGY Dark Grey</p> <p>LBL Light Blue</p> <p>AQU Aqua</p> <p>GRN Green</p> <p>YLW Yellow</p> <p>LRD Light Red</p>		
<p>Wood Species</p> <p>BCH Beech</p> <p>OAK Oak</p> <p>WAL Walnut</p>			
<p>Poly Shell Color</p> <p>3001 Black</p> <p>3005 White</p> <p>3009 Blue Grey</p>			

\* Due to differences in color and grain, NAT Natural finish on Beech shells is not recommended with NAT Natural finish on wood legs. NAT Natural finish on Oak shells will match NAT Natural finish on wood legs.

## Features

- 3D Veneer Wood Shell or Polypropylene Shell
- Upholstered Seat Pad or Fully Upholstered Options
- Wood Shell in Three 3D Veneer Options with Clear Coat Finish
- Beech Wood Shell Used for Wood Finishes and Painted Finish Options
- Poly Shell in Three Color Options
- Three Frame Styles, Wood Leg, Non-Stacking Wire Sled, and Stacking Wire Sled
- Stacking Sled Frame for Poly and Fully Upholstered Shells Only - Not Offered for Wood Shells
- Stacking Frame stacks 12 high on the floor, 20 high on storage dolly - with seat pad stacks 8 high on floor, 16 high on dolly
- Stacking Frame Available in Chrome - Non-Stacking Sled frame not Offered in Chrome
- Frame finishes include eight standard and eight premium powder coat color options
- The Wood Leg Underseat Attachment Bracket will be BL Black for Black legs or DBNZ Dark Bronze for Natural Legs. Contact Source for other options.
- Wood Leg Frame has Plastic Glides Standard, FG Felt Glides Optional
- Sled Frame Offers an Optional FG Felt Glide
- Greenguard Certified
- Meets ANSI/BIFMA Standards

# SAY O CHAIR

---

## Dimensions

### SL Sled Chair

Seat 16"D x 20"W x 18.25"H  
Overall 20.50"D x 20"W x 32.75"H

### STK Stacking Sled Chair

Seat 16"D x 20"W x 18.25"H  
Overall 21"D x 22"W x 32.75"H

### WDL Wood Leg Chair

Seat 16"D x 20"W x 18.25"H  
Overall 20.50"D x 20"W x 32.75"H

### Seat Pad

C.O.M .6 yards  
C.O.L 11 sqft

### Fully Upholstered

C.O.M 1.5 yards  
C.O.L 27 sqft

---

## Option Pricing

FG-STK	Felt Glides, STK - Stacking Frame	\$20
FG-SL	Felt Glides, SL - Sled Frame	\$20
FG-WDL	Felt Glides For Wood Leg	\$20
GD-SL	Plastic Ganger (Sled Frame only)	\$25
P3	Painted Wood Finish - Specify Paint Color Number From Above	\$55
999	Custom Wood Finish Option - Set Up Fee	\$225 NET
PPC	Premium Powder Coat Finish Upcharge - Net Charge Per Color Per Order	\$200 NET

# SAY O CHAIR - WOOD SHELL

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL



## Wood Shell Sled Frame

3101-SL-BCH Beech Shell	975
3101-SL-OAK Oak Shell	1185
3101-SL-WAL Walnut Shell	1185

## Wood Shell with Upholstered Seat Pad Sled Frame

3102-SL-BCH Beech Shell	1180	1190	1230	1245	1260	1315	1355	1395	1405	1220
3102-SL-OAK Oak Shell	1385	1400	1440	1450	1475	1530	1570	1610	1615	1430
3102-SL-WAL Walnut Shell	1385	1400	1440	1450	1475	1530	1570	1610	1615	1430



## Wood Shell Wood Legs

3101-WDL-BCH Beech Shell	1060
3101-WDL-OAK Oak Shell	1265
3101-WDL-WAL Walnut Shell	1265

## Wood Shell with Upholstered Seat Pad Wood Legs

3102-WDL-BCH Beech Shell	1260	1285	1315	1330	1355	1400	1440	1480	1495	1300
3102-WDL-OAK Oak Shell	1470	1485	1525	1540	1555	1610	1655	1690	1695	1505
3102-WDL-WAL Walnut Shell	1470	1485	1525	1540	1555	1610	1655	1690	1695	1505

# SAY O CHAIR - POLY SHELL

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL



Poly Shell Sled Frame

3104-SL

695

Poly Shell with Upholstered Seat Pad Sled Frame

3105-SL

880

895

925

940

955

1005

1040

1080

1090

915

Fully Upholstered Sled Frame

3103-SL

1155

1190

1265

1295

1345

1460

1560

1670

1770

1255



Poly Shell Stacking Sled Frame

3104-STK

9695

Poly Shell with Upholstered Seat Pad Stacking Sled Frame

3105-STK

880

895

925

940

955

1005

1040

1080

1090

915

Fully Upholstered Stacking Sled Frame

3103-STK

1260

1305

1375

1405

1460

1575

1675

1895

1995

1365



Poly Shell Wood Legs

3104-WDL

770

Poly Shell with Upholstered Seat Pad Wood Legs

3105-WDL

960

970

1005

1020

1035

1080

1120

1160

1170

990

Fully Upholstered Wood Legs

3103-WDL

1260

1305

1375

1405

1460

1575

1675

1895

1995

1365

# SAY O LOUNGE - WOOD SHELL

## How to Build a Say O Lounge Product Number

3301 - ML - BCH - SCR or WDL - NAT - P3 7006

<p>Style</p> <p>3301 Wood Shell Lounge</p> <p>3302 Wood Shell Lounge with Upholstered Seat Pad</p> <p>3303 Fully Upholstered</p> <p>Leg/Base Style</p> <p>ML Metal Four Leg</p> <p>WDL Wood Four Leg</p> <p>Wood Species</p> <p>BCH Beech</p> <p>OAK Oak</p> <p>WAL Walnut</p>	<p>WDL Wood Leg Finish</p> <p>NAT Natural*</p> <p>001 Black</p> <p>Standard Powder Coats</p> <p>SCR Soft Chrome</p> <p>BLK Black Matte</p> <p>WHT White</p> <p>GMTL Gunmetal</p> <p>LBNZ Light Bronze</p> <p>MBNZ Medium Bronze</p> <p>DBNZ Dark Bronze</p> <p>BRS Brass</p> <p>Premium Powder Coats *</p> <p>STN Stone</p> <p>LGB Light Grey Blue</p> <p>DGY Dark Grey</p> <p>LBL Light Blue</p> <p>AQU Aqua</p> <p>GRN Green</p> <p>YLW Yellow</p> <p>LRD Light Red</p>	<p>Beech Shell Finish Option</p> <p>Wood Finish for Beech Shells Only</p> <p>NAT Natural*</p> <p>CHY Cherry</p> <p>WCH Warm Cherry</p> <p>MAH Mahogany</p> <p>ESP Espresso</p> <p>WLT Weathered Light</p> <p>WMD WeatheredMedium</p> <p>WGR Weathered Grey</p> <p>WNT Walnut</p> <p>DWNT Dark Walnut</p> <p>999 Custom</p> <p>001 Black</p>	<p>P3 Painted Wood Shell</p> <p>7006 White</p> <p>7044 Stone</p> <p>7035 Light Grey</p> <p>7012 Dark Grey</p> <p>8012 Dark Red</p> <p>3016 Light Red</p> <p>1032 Yellow</p> <p>6011 Green</p> <p>6033 Teal</p> <p>6034 Aqua</p> <p>5024 Light Blue</p> <p>5014 Medium Blue</p> <p>7040 Light Grey Blue</p>
--	---	---	--

\* Due to differences in color and grain, NAT Natural finish on Beech shells is not recommended with NAT Natural finish on wood legs. NAT Natural finish on Oak shells will match NAT Natural finish on wood legs.

## Features

- 3D Veneer Wood Shell
- Upholstered Seat Pad or Fully Upholstered Options
- Wood Shell in Three 3D Veneer Options with Clear Coat Finish
- Beech Wood Shell Used for Wood Finishes and Painted Finish Options
- Two Frame Styles, ML Metal Leg and WDL Wood Leg
- Frame finishes include eight standard and eight premium powder coat color options
- The Wood Leg Underseat Attachment Bracket will be BL Black for Black legs or DBNZ Dark Bronze for Natural Legs. Contact Source for other options.
- Wood Leg Frame has PG Plastic Glides standard, FG Felt Glides optional
- ML Metal Leg Frame has PG Plastic Glides standard, FG Felt Glides optional
- Greenguard Certified
- Meets ANSI/BIFMA Standards
- Lifetime Limited Warranty

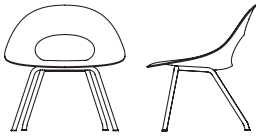
## Dimensions

ML Metal Four Leg Frame		WDL Wood Leg Lounge	
Seat	19"D x 27.5"W x 15.75"H	Seat	19"D x 27.5"W x 15.75"H
Overall	25"D x 27.5"W x 28.75"H	Overall	25"D x 27.5"W x 28.75"H
Seat Pad		Fully Upholstered	
C.O.M	.6 yards	C.O.M	2.25 yards
C.O.L	11 sqft	C.O.L	40 sqft

## Option Pricing

FG-ML	Felt Glides, SL - ML Metal Frame	\$20
FG-WDL	Felt Glides For Wood Legs	\$20
P3	Painted Wood Finish - Specify Paint Color Number From Above	\$55
999	Custom Wood Finish Option - Set Up Fee	\$225 NET
PPC	Premium Powder Coat Finish Upcharge - Net Charge Per Color Per Order	\$200 NET

# SAY O LOUNGE - WOOD SHELL



Wood Shell Metal Four Leg Frame

3301-ML-BCH Beech Shell	1600
3301-ML-OAK Oak Shell	1920
3301-ML-WAL Walnut Shell	1920

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

Wood Shell with Upholstered Seat Pad Metal Four Leg Frame

3302-ML-BCH Beech Shell	1825	1845	1880	1895	1920	1975	2015	2055	2070	1865
3302-ML-OAK Oak Shell	2160	2175	2220	2230	2245	2315	2355	2390	2400	2195
3302-ML-WAL Walnut Shell	2160	2175	2220	2230	2245	2315	2355	2390	2400	2195

Fully Upholstered Metal Four Leg Frame

3303-ML	1525	1560	1615	1645	1685	1780	1870	1960	2140	1615
---------	------	------	------	------	------	------	------	------	------	------



Wood Shell Wood Legs

3301-WDL-BCH Beech Shell	1680
3301-WDL-OAK Oak Shell	2005
3301-WDL-WAL Walnut Shell	2005

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

Wood Shell with Upholstered Seat Pad Wood Legs

3302-WDL-BCH Beech Shell	1925	1935	1980	1995	2010	2080	2110	2155	2165	1965
3302-WDL-OAK Oak Shell	2245	2260	2300	2315	2335	2395	2435	2480	2490	2280
3302-WDL-WAL Walnut Shell	2245	2260	2300	2315	2335	2395	2435	2480	2490	2280

Fully Upholstered Wood Legs

3303-WDL	1710	1750	1820	1860	1905	2025	2125	2225	2400	1805
----------	------	------	------	------	------	------	------	------	------	------

# SAY O STOOL

## How to Build a Say O Stool Product Number

### 3201 - CH18 - SL - BCH or 3001 - SCR or WDL - NAT - P3 7006

<p>Style _____</p> <p>3201 Wood Shell</p> <p>3202 Wood Shell with Upholstered Seat Pad</p> <p>3203 Fully Upholstered</p> <p>3204 Poly Shell</p> <p>3205 Poly Shell with Upholstered Seat Pad</p> <p>CH18 18" Seat Height _____</p> <p>CH24 24" Counter height</p> <p>STL30 30" Bar Height</p> <p>Leg/Base Style _____</p> <p>SL Sled Frame</p> <p>WDL Wood Four Leg</p> <p>Wood Species or Poly Shell Color _____</p> <p>BCH Beech 3001 Black</p> <p>OAK Oak 3005 White</p> <p>3009 Blue Grey</p>	<p>Standard Powder Coats</p> <p>SCR Soft Chrome</p> <p>BLK Black Matte</p> <p>WHT White</p> <p>GMTL Gunmetal</p> <p>LBNZ Light Bronze</p> <p>MBNZ Medium Bronze</p> <p>DBNZ Dark Bronze</p> <p>BRS Brass</p> <p>Premium Powder Coats *</p> <p>STN Stone</p> <p>LGB Light Grey Blue</p> <p>DGY Dark Grey</p> <p>LBL Light Blue</p> <p>AQU Aqua</p> <p>GRN Green</p> <p>YLW Yellow</p> <p>LRD Light Red</p>	<p>Beech Shell Finish</p> <p>Wood Finish for Beech</p> <p>Shells Only</p> <p>NAT Natural*</p> <p>CHY Cherry</p> <p>WCH Warm Cherry</p> <p>MAH Mahogany</p> <p>ESP Espresso</p> <p>WLT Weathered Light</p> <p>WMD WeatheredMedium</p> <p>WGR Weathered Grey</p> <p>WNT Walnut</p> <p>DWNT Dark Walnut</p> <p>999 Custom</p> <p>001 Black</p> <p>WDL Wood Leg Finish</p> <p>NAT Natural*</p> <p>001 Black</p>	<p>P3 Painted Wood Shell</p> <p>7006 White</p> <p>7044 Stone</p> <p>7035 Light Grey</p> <p>7012 Dark Grey</p> <p>8012 Dark Red</p> <p>3016 Light Red</p> <p>1032 Yellow</p> <p>6011 Green</p> <p>6033 Teal</p> <p>6034 Aqua</p> <p>5024 Light Blue</p> <p>5014 Medium Blue</p> <p>7040 Light Grey Blue</p>
--	---	---	--

## Features

- 3D Veneer Wood Shell
- Upholstered Seat Pad or Fully Upholstered Options
- Three Stool Heights, 18", 24", 30"
- Wood Shell in Three 3D Veneer Options with Clear Coat Finish
- Beech Wood Shell Used for Wood Finishes and Painted Finish Options
- Poly Shell in Three Color Options
- Two Frame Styles, Wood Leg and Wire Sled
- Sled Frame finishes include eight standard and eight premium powder coat color options
- The Wood Leg Underseat Attachment Bracket will be BL Black for Black legs or DBNZ Dark Bronze for Natural Legs. Contact Source for other options.
- Say O Stools are Non-Stacking
- Wood leg stool has stainless steel foot rest
- Wood Leg Frame has Plastic Glides Standard, FG Felt Glides Optional
- Sled Frame Offers an Optional FG Felt Glide
- Greenguard Certified
- Meets ANSI/BIFMA Standards
- Lifetime Limited Warranty

\* Due to differences in color and grain, NAT Natural finish on Beech shells is not recommended with NAT Natural finish on wood legs. NAT Natural finish on Oak shells will match NAT Natural finish on wood legs.

## SL Sled Stool CH18

Seat 14.5"D x 19"W x 18.25"H

Overall 20.5"D x 19"W x 25.25"H

## WDL Wood Leg Stool CH18

Seat 14.5"D x 19"W x 18.25"H

Overall 20.5"D x 19"W x 25.25"H

## SL Sled Stool CH24

Seat 14.5"D x 19"W x 24.5"H

Overall 20.5"D x 19"W x 31.5"H

## WDL Wood Leg Stool CH24

Seat 14.5"D x 19"W x 24.5"H

Overall 20.5"D x 19"W x 31.5"H

## SL Sled Stool STL30

Seat 14.5"D x 19"W x 30.5"H

Overall 20.5"D x 19"W x 37.5"H

## WDL Wood Leg Stool STL30

Seat 14.5"D x 19"W x 30.5"H

Overall 20.5"D x 19"W x 37.5"H

	Fully Upholstered
Seat Pad	C.O.M 1 yard
C.O.M .5 yards	C.O.L. 18 sqft
C.O.L. 9 sqft	

## Option Pricing

FG-SL	Felt Glides, SL - Sled Frame	\$20
PG-WDL	Plastic Glides For Wood Legs	Standard
FG	Felt Glides For Wood Legs	\$20
P3	Painted Wood Finish - Specify Paint Color Number From Above	\$55
999	Custom Wood Finish Option - Set Up Fee	\$225 NET
PPC	Premium Powder Coat Finish Upcharge - Net Charge Per Color Per Order	\$200 NET



# SAY O STOOL - WOOD SHELL



CH18 Wood Shell Sled Frame

3201-CH18-SL-BCH Beech Shell	1040
3201-CH18-SL-OAK Oak Shell	1230
	1230

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

CH18 Wood Shell with Upholstered Seat Pad Sled Frame

3202-CH18-SL-BCH Beech Shell	1245	1260	1295	1305	1330	1380	1420	1460	1460	1285
3202-CH18-SL-OAK Oak Shell	1430	1445	1475	1495	1510	1570	1600	1650	1640	1460
	1430	1445	1475	1495	1510	1570	1600	1650	1640	1460



CH18 Wood Shell Wood Legs

3201-CH18-WDL-BCH Beech Shell	1180
3201-CH18-WDL-OAK Oak Shell	1370
	1370

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

CH18 Wood Shell with Upholstered Seat Pad Wood Legs

3202-CH18-WDL-BCH Beech Shell	1385	1395	1435	1450	1470	1525	1560	1600	1595	1420
3202-CH18-WDL-OAK Oak Shell	1575	1585	1615	1640	1660	1715	1755	1795	1785	1600
	1575	1585	1615	1640	1660	1715	1755	1795	1785	1600

# SAY O STOOL - WOOD SHELL



CH24 Wood Shell Sled Frame

3201-CH24-SL-BCH Beech Shell	1075
3201-CH24-SL-OAK Oak Shell	1250
	1250

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

CH24 Wood Shell with Upholstered Seat Pad Sled Frame

3202-CH24-SL-BCH Beech Shell	1275	1290	1320	1340	1360	1405	1450	1485	1480	1305
3202-CH24-SL-OAK Oak Shell	1455	1465	1505	1525	1540	1590	1640	1675	1670	1495
	1455	1465	1505	1525	1540	1590	1640	1675	1670	1495



CH24 Wood Shell Wood Legs

3201-CH24-WDL-BCH Beech Shell	1120
3201-CH24-WDL-OAK Oak Shell	1400
	1400

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

CH24 Wood Shell with Upholstered Seat Pad Wood Legs

3202-CH24-WDL-BCH Beech Shell	1430	1440	1470	1485	1505	1560	1595	1645	1630	1455
3202-CH24-WDL-OAK Oak Shell	1605	1630	1665	1675	1690	1755	1795	1825	1820	1650
	1605	1630	1665	1675	1690	1755	1795	1825	1820	1650

# SAY O STOOL - WOOD SHELL



STL30 Wood Shell Sled Frame

3201-SL-BCH Beech Shell	1075
3201-SL-OAK Oak Shell	1250
	1250

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

STL30 Wood Shell with Upholstered Seat Pad Sled Frame

3202-STL30-SL-BCH Beech Shell	1275	1290	1320	1340	1360	1405	1450	1485	1480	1305
3202-STL30-SL-OAK Oak Shell	1455	1465	1505	1525	1540	1590	1640	1675	1670	1495
	1455	1465	1505	1525	1540	1590	1640	1675	1670	1495



STL30 Wood Shell Wood Legs

3201-STL30-WDL-BCH Beech Shell	1225
3201-STL30-WDL-OAK Oak Shell	1400
	1400

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

STL30 Wood Shell with Upholstered Seat Pad Wood Legs

3202-STL30-WDL-BCH Beech Shell	1430	1440	1470	1485	1505	1560	1595	1645	1630	1455
3202-STL30-WDL-OAK Oak Shell	1605	1630	1665	1675	1690	1755	1795	1825	1820	1650
	1605	1630	1665	1675	1690	1755	1795	1825	1820	1650

# SAY O STOOL - POLY SHELL

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL



CH18 Poly Shell Sled Frame

3204-CH18-SL

750

CH18 Poly Shell with Upholstered Seat Pad Sled Frame

3205-CH18-SL

940

955

985

1000

1020

1065

1105

1140

1135

975

CH18 Fully Upholstered Sled Frame

3203-CH18-SL

1010

1045

1105

1125

1170

1260

1355

1450

1545

1125



CH18 Poly Shell Wood Legs

3204-CH18-WDL

880

CH18 Poly Shell with Upholstered Seat Pad Wood Legs

3205-CH18-WDL

1070

1080

1115

1130

1150

1195

1235

1270

1265

1105

CH18 Fully Upholstered Wood Legs

3203-CH18-WDL

1255

1300

1375

1400

1450

1570

1670

1765

1840

1365

# SAY O STOOL - POLY SHELL

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL



CH24 Poly Shell Sled Frame

3204-CH24-SL 780

CH24 Poly Shell with Upholstered Seat Pad Sled Frame

3205-CH24-SL 970 980 1010 1030 1045 1090 1130 1165 1160 1000

CH24 Fully Upholstered Sled Frame

3203-CH24-SL 1030 1070 1125 1150 1190 1290 1380 1470 1545 1125



CH24 Poly Shell Wood Legs

3204-CH24-WDL 920

CH24 Poly Shell with Upholstered Seat Pad Wood Legs

3205-CH24-WDL 1110 1120 1150 1165 1180 1235 1265 1305 1295 1135

CH24 Fully Upholstered Wood Legs

3203-CH24-WDL 1390 1440 1505 1540 1590 1700 1805 1905 1975 1495

# SAY O STOOL - POLY SHELL

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL



STL30 Poly Shell Sled Frame

3204-STL30-SL

780

STL30 Poly Shell with Upholstered Seat Pad Sled Frame

3205-STL30-SL

970

980

1010

1030

1045

1090

1130

1165

1160

1000

STL30 Fully Upholstered Sled Frame

3203-STL30-SL

1030

1070

1125

1150

1190

1290

1380

1470

1545

1125



STL30 Poly Shell Wood Legs

3204-STL30-WDL

920

STL30 Poly Shell with Upholstered Seat Pad Wood Legs

3205-STL30-WDL

1110

1120

1150

1165

1180

1235

1265

1305

1295

1135

STL30 Fully Upholstered Wood Legs

3203-STL30-WDL

1430

1470

1545

1570

1615

1745

1845

1945

2010

1530

### **PRICES**

All published prices are recommended retail prices. Applicable sales taxes are additional. Prices are subject to change without notice.

### **PAYMENT TERMS**

Net 30 days, with established credit. Until credit is approved, a fifty percent deposit must be sent with the order, the balance is due prior to shipment. Deposits are non-refundable in the event of cancellation. If deposit has been placed on original order, applicable cancellation charges to be deducted from the deposit amount. Remainder of deposit will be held in the form of a credit for future orders.

### **FREIGHT POLICY**

All orders are FOB Destination.

Orders under \$7500 net will incur a minimum freight charge of \$225.

Orders over \$7500 net will be charged the standard 3% of net freight fee.

These fees are applicable for any shipment being made within the contiguous U.S.

Source International reserves the right to select method of shipment and carrier.

### **CONCEALED DAMAGE**

If products are received damaged, a written exception should be made on the bill of lading and an immediate inspection be requested of the carrier. Concealed damage must be reported to the carrier within the specific carrier's predetermined timeline. Failure to make claims shall constitute acceptance of the products and waiver any claims of defects, errors or shortages.

### **RETURNS AND ALLOWANCES**

All product is made to order. No merchandise may be returned without a return authorization and shipping instructions. No credit or allowance will be given for repairs to defective materials unless Source International has given authority to make such repairs.

### **ORDER ENTRY**

All orders must be submitted in writing. Email to [cr@sourceinternationaldesign.com](mailto:cr@sourceinternationaldesign.com) or Fax to 508-842-1838.

### **ACKNOWLEDGEMENTS**

All orders will be acknowledged in writing. Orders will be manufactured based on the written acknowledgement. It is the customer's responsibility to review each acknowledgement and communicate with the factory if there are errors within 48 hours.

### **CANCELLATIONS**

Any changes or cancellation may result in charges if materials have entered into production. If an order is cancelled while in production, a cancellation fee will be applied based on the status of order at time of cancellation.

### **FABRICS**

Not all graded in fabrics are approved for all product lines. Send memo samples for approval to:  
Source International 17 Gilmore Dr, Sutton, MA 01590.

Please tag memo samples with:

The product the fabric is being reviewed for, and your contact information

### **Graded In Partners**

We are proud to offer graded in fabric programs with the following companies:

Anzea

Architex

Camira

CF Stinson

Camira

DesignTex

Knoll

Maharam

Mayer

Momentum

Ultrafabrics

Unika Vaev

### **Customer's Own Material**

C.O.M. fabric must be approved prior to acceptance of the order. The material must be provided in 54" wide continuous yardage. All fabric will be directionally cut straight off the bolt unless otherwise specified. A C.O.M. form must be filled out and submitted along with purchase order. Yardage requirements listed are for small patterns or plain materials. The material must be shipped to the factory prepaid and with proper reference to the order. Source International is not responsible for appearance, performance or durability of C.O.M

### **LEATHER**

Leather Prices published in this price list are for our stock leather "MAMMUT" by Wollsdorf Leather in the following colors:

25599 Black

25519 Pewter

35062 Charcoal

Additional leather colors in the Mammut line can be quoted. All other leathers will be priced as COL.