

FAIRFAX COUNTY CONTRACT

www.fairfaxcounty.gov

Contract Number 4400006261

Discount Pricing (off of List Price)

Dock Delivery
\$0-\$99,999 45% off List
\$100,000-\$250,000 46% off List
\$\$250,000+ 47% off List

Indide Delivery
\$0-\$99,999 40% off List
\$100,000-\$250,000 41% off List
\$\$250,000+ 42% off List

Dealer Discount Standard Dealer Discount
Spiffs Available
Terms Net 30
FOB Shrewsbury, MA
Delivery Times 60 Days ARO

Purchase Orders should be made out to

SOURCE INTERNATIONAL
c/o dealer
17 Gilmore Drive
Sutton, MA 01590
800.722.0474
www.sourceinternationaldesign.com

Contract Expires August 31, 2020

Warranty

The customer's complete satisfaction is our goal. All chairs are guaranteed for a lifetime against structural failure. All mechanisms and controls are guaranteed for a full five years and all upholstered materials for a full three years of normal commercial use.

PRICING SCHEDULE

Prices will be discounted from the manufacturer's most current price list.
Discounts from the manufacturer's price list will be quoted on the basis of:

Installed

All deliveries shall be inside to include uncrating, assembly, installation (if required), and removal of all debris from the premises.

Door Delivery

All deliveries shall be inside door delivery only. The County expects inside-the-door delivery to office buildings and warehouse loading docks.

Manufacturer	Model/Series Offered	% Discount Installed	% Discount Door Delivery	Delivery ARO
Source International	All	40%	45%	45 days

Other Fees

Design Fees	Hourly	\$65.00-\$95.00
Storage Fees	Rate	\$1.00/sq ft/week
Restocking Fees	Fee	30% of order amount
Installation—Regular Hours Monday thru Friday 7:00 a.m. to 5:00 p.m.	Hourly	\$40.00-\$60.00
Installation—After Hours, Weekends, Holidays	Hourly	\$60.00-\$90.00

SOURCE