

SAY O

CHAIR LOUNGE STOOL

Price List Effective September 2021



SOURCE

SAY O CHAIR

How to Build a Say O Chair Product Number

3101 - SL - BCH - SCR or WDL - NAT - P3 7006

<p>Style</p> <p>3101 Wood Shell 3102 Wood Shell with Upholstered Seat Pad 3103 Fully Upholstered</p> <p>Leg/Base Style</p> <p>SL Sled Frame WDL Wood Four Leg</p> <p>Wood Species</p> <p>BCH Beech OAK Oak WAL Walnut</p>	<p>WDL Wood Leg Finish</p> <p>NAT Natural* 001 Black</p> <p>Standard Powder Coats</p> <p>SCR Soft Chrome BLK Black Matte WHT White GMTL Gunmetal LBNZ Light Bronze MBNZ Medium Bronze DBNZ Dark Bronze BRS Brass</p> <p>Premium Powder Coats *</p> <p>STN Stone LGB Light Grey Blue DGY Dark Grey LBL Light Blue AQU Aqua GRN Green YLW Yellow LRD Light Red</p>	<p>Beech Shell Finish Option Wood Finish for Beech Shells Only</p> <p>NAT Natural* CHY Cherry WCH Warm Cherry MAH Mahogany ESP Espresso WLT Weathered Light WMD Weathered Medium WGR Weathered Grey WNT Walnut DWNT Dark Walnut 999 Custom 001 Black</p>	<p>P3 Painted Wood Shell</p> <p>7006 White 7044 Stone 7035 Light Grey 7012 Dark Grey 8012 Dark Red 3016 Light Red 1032 Yellow 6011 Green 6033 Teal 6034 Aqua 5024 Light Blue 5014 Medium Blue 7040 Light Grey Blue</p>
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* Due to differences in color and grain, NAT Natural finish on Beech shells is not recommended with NAT Natural finish on wood legs. NAT Natural finish on Oak shells will match NAT Natural finish on wood legs.

Features

- 3D Veneer Wood Shell
- Upholstered Seat Pad or Fully Upholstered Options
- Wood Shell in Three Premium Veneer Options with Clear Coat Finish
- Beech Wood Shell Used for Wood Finishes and Painted Finish Options
- Two Frame Styles, Wood Leg and Wire Sled
- Frame finishes include eight standard and eight premium powder coat color options
- The Wood Leg Underseat Attachment Bracket will be BL Black for Black legs or DBNZ Dark Bronze for Natural Legs. Contact Source for other options.
- Say O Frames are Non-Stacking
- Wood Leg Frame has FG Felt Glides Standard, PG Optional
- Sled Frame Offers an Optional FG Felt Glide
- Greenguard Certified
- Meets ANSI/BIFMA Standards
- Lifetime Limited Warranty

SL Sled Chair

Seat 16"D x 20"W x 18.25"H
Overall 20.50"D x 20"W x 32.75"H

WDL Wood Leg Chair

Seat 16"D x 20"W x 18.25"H
Overall 20.50"D x 20"W x 32.75"H

Seat Pad	Fully Upholstered
C.O.M .6 yards	C.O.M 1.5 yards
C.O.L. 11 sqft	C.O.L. 27 sqft

Option Pricing

FG-SL Felt Glides, SL - Sled Frame	\$20
PG-WDL Plastic Glides For Wood Legs Standard	
P3 Painted Wood Finish - Specify Paint Color Number From Above	\$55
999 Custom Wood Finish Option - Set Up Fee	\$225 NET
Standard Powder Coat Finish Options - Specify Finish Option From Above	N/C
Premium Powder Coat Finish Options - Specify Finish Option From Above	N/C
PPC Premium Powder Coat Finish Upcharge - Net Charge Per Color Per Order	\$200 NET

SAY O CHAIR



Wood Shell Sled Frame

3101-SL-BCH Beech Shell	790
3101-SL-OAK Oak Shell	960
3101-SL-WAL Walnut Shell	960

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

Wood Shell with Upholstered Seat Pad Sled Frame

3102-SL-BCH Beech Shell	955	965	980	995	1010	1040	1070	1105	1125	980
3102-SL-OAK Oak Shell	1120	1135	1150	1160	1180	1210	1240	1275	1295	1150
3102-SL-WAL Walnut Shell	1120	1135	1150	1160	1180	1210	1240	1275	1295	1150

Fully Upholstered Sled Frame

3103-SL	930	965	1015	1035	1075	1155	1235	1320	1415	1015
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Wood Shell Wood Legs

3101-WDL-BCH Beech Shell	860
3101-WDL-OAK Oak Shell	1025
3101-WDL-WAL Walnut Shell	1025

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

Wood Shell with Upholstered Seat Pad Wood Legs

3102-WDL-BCH Beech Shell	1020	1035	1050	1065	1080	1110	1140	1175	1195	1050
3102-WDL-OAK Oak Shell	1190	1200	1215	1230	1245	1275	1310	1340	1360	1215
3102-WDL-WAL Walnut Shell	1190	1200	1215	1230	1245	1275	1310	1340	1360	1215

Fully Upholstered Wood Legs

3103-WDL	1020	1055	1100	1125	1165	1245	1325	1500	1595	1100
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SAY O LOUNGE

How to Build a Say O Lounge Product Number

3301 - ML - BCH - SCR or WDL - NAT - P3 7006

<p>Style</p> <p>3301 Wood Shell Lounge 3302 Wood Shell Lounge with Upholstered Seat Pad 3303 Fully Upholstered</p> <p>Leg/Base Style</p> <p>ML Metal Four Leg WDL Wood Four Leg</p> <p>Wood Species</p> <p>BCH Beech OAK Oak WAL Walnut</p>	<p>WDL Wood Leg Finish</p> <p>NAT Natural* 001 Black</p> <p>Standard Powder Coats</p> <p>SCR Soft Chrome BLK Black Matte WHT White GMTL Gunmetal LBNZ Light Bronze MBNZ Medium Bronze DBNZ Dark Bronze BRS Brass</p> <p>Premium Powder Coats *</p> <p>STN Stone LGB Light Grey Blue DGY Dark Grey LBL Light Blue AQU Aqua GRN Green YLW Yellow LRD Light Red</p>	<p>Beech Shell Finish Option Wood Finish for Beech Shells Only</p> <p>NAT Natural* CHY Cherry WCH Warm Cherry MAH Mahogany ESP Espresso WLT Weathered Light WMD Weathered Medium WGR Weathered Grey WNT Walnut DWNT Dark Walnut 999 Custom 001 Black</p>	<p>P3 Painted Wood Shell</p> <p>7006 White 7044 Stone 7035 Light Grey 7012 Dark Grey 8012 Dark Red 3016 Light Red 1032 Yellow 6011 Green 6033 Teal 6034 Aqua 5024 Light Blue 5014 Medium Blue 7040 Light Grey Blue</p>
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* Due to differences in color and grain, NAT Natural finish on Beech shells is not recommended with NAT Natural finish on wood legs. NAT Natural finish on Oak shells will match NAT Natural finish on wood legs.

Features

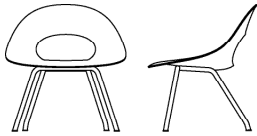
- 3D Veneer Wood Shell
- Upholstered Seat Pad or Fully Upholstered Options
- Wood Shell in Three Premium Veneer Options with Clear Coat Finish
- Beech Wood Shell Used for Wood Finishes and Painted Finish Options
- Two Frame Styles, ML Metal Leg and WDL Wood Leg
- Frame finishes include eight standard and eight premium powder coat color options
- The Wood Leg Underseat Attachment Bracket will be BL Black for Black legs or DBNZ Dark Bronze for Natural Legs. Contact Source for other options.
- Wood Leg Frame has PG Plastic Glides standard, FG Felt Glides optional
- ML Metal Leg Frame has PG Plastic Glides standard, FG Felt Glides optional
- Greenguard Certified
- Meets ANSI/BIFMA Standards
- Lifetime Limited Warranty

Dimensions

ML Metal Four Leg Frame		WDL Wood Leg Lounge	
Seat	19"D x 27.5"W x 15.75"H	Seat	19"D x 27.5"W x 15.75"H
Overall	25"D x 27.5"W x 28.75"H	Overall	25"D x 27.5"W x 28.75"H
Seat Pad Fully Upholstered			
C.O.M	.6 yards	C.O.M	2.25 yards
C.O.L.	11 sqft	C.O.L.	40 sqft

Option Pricing

FG-ML	Felt Glides, SL - ML Metal Frame	\$20
FG-WDL	Felt Glides For Wood Legs ML Metal Frame	\$20
P3	Painted Wood Finish - Specify Paint Color Number From Above	\$55
999	Custom Wood Finish Option - Set Up Fee	\$225 NET
	Standard Powder Coat Finish Options - Specify Finish Option From Above	N/C
	Premium Powder Coat Finish Options - Specify Finish Option From Above	N/C
PPC	Premium Powder Coat Finish Upcharge - Net Charge Per Color Per Order	\$200 NET



Wood Shell Metal Four Leg Frame

3301-ML-BCH Beech Shell	1295
3301-ML-OAK Oak Shell	1550
3301-ML-WAL Walnut Shell	1550

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

Wood Shell with Upholstered Seat Pad Metal Four Leg Frame

3302-ML-BCH Beech Shell	1475	1490	1505	1515	1535	1565	1595	1630	1655	1505
3302-ML-OAK Oak Shell	1745	1755	1775	1785	1800	1835	1865	1895	1920	1775
3302-ML-WAL Walnut Shell	1745	1755	1775	1785	1800	1835	1865	1895	1920	1775

Fully Upholstered Metal Four Leg Frame

3303-ML	1340	1375	1425	1445	1485	1565	1645	1725	1885	1425
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Wood Shell Wood Legs

3301-WDL-BCH Beech Shell	1360
3301-WDL-OAK Oak Shell	1620
3301-WDL-WAL Walnut Shell	1620

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

Wood Shell with Upholstered Seat Pad Wood Legs

3302-WDL-BCH Beech Shell	1555	1565	1585	1595	1610	1645	1675	1705	1730	1585
3302-WDL-OAK Oak Shell	1815	1825	1840	1855	1870	1900	1930	1965	1990	1840
3302-WDL-WAL Walnut Shell	1815	1825	1840	1855	1870	1900	1930	1965	1990	1840

Fully Upholstered Wood Legs

3303-WDL	1380	1415	1460	1485	1525	1605	1685	1765	1920	1460
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SAY O STOOL

How to Build a Say O Stool Product Number

3201 - CH18 - SL - BCH - SCR or WDL - NAT - P3 7006

Style 3201 Wood Shell 3202 Wood Shell with Upholstered Seat Pad 3203 Fully Upholstered CH18 18" Seat Height CH24 24" Counter height STL30 30" Bar Height	Standard Powder Coats SCR Soft Chrome BLK Black Matte WHT White GMTL Gunmetal LBNZ Light Bronze MBNZ Medium Bronze DBNZ Dark Bronze BRS Brass Premium Powder Coats * STN Stone LGB Light Grey Blue DGY Dark Grey LBL Light Blue AQU Aqua GRN Green YLW Yellow LRD Light Red	Beech Shell Finish Wood Finish for Beech Shells Only NAT Natural* CHY Cherry WCH Warm Cherry MAH Mahogany ESP Espresso WLT Weathered Light WMD Weathered Medium WGR Weathered Grey WNT Walnut DWNT Dark Walnut 999 Custom 001 Black WDL Wood Leg Finish NAT Natural* 001 Black	P3 Painted Wood Shell 7006 White 7044 Stone 7035 Light Grey 7012 Dark Grey 8012 Dark Red 3016 Light Red 1032 Yellow 6011 Green 6033 Teal 6034 Aqua 5024 Light Blue 5014 Medium Blue 7040 Light Grey Blue
Leg/Base Style SL Sled Frame WDL Wood Four Leg			
Wood Species BCH Beech OAK Oak WAL Walnut			

Features

- 3D Veneer Wood Shell
- Upholstered Seat Pad or Fully Upholstered Options
- Three Stool Heights, 18", 24", 30"
- Wood Shell in Three Premium Veneer Options with Clear Coat Finish
- Beech Wood Shell Used for Wood Finishes and Painted Finish Options
- Two Frame Styles, Wood Leg and Wire Sled
- Frame finishes include eight standard and eight premium powder coat color options
- The Wood Leg Underseat Attachment Bracket will be BL Black for Black legs or DBNZ Dark Bronze for Natural Legs. Contact Source for other options.
- Say O Frames are Non-Stacking
- Wood leg stool has stainless steel foot rest
- Wood Leg Frame has FG Felt Glides Standard, PG Optional
- Sled Frame Offers an Optional FG Felt Glide
- Greenguard Certified
- Meets ANSI/BIFMA Standards
- Lifetime Limited Warranty

* Due to differences in color and grain, NAT Natural finish on Beech shells is not recommended with NAT Natural finish on wood legs. NAT Natural finish on Oak shells will match NAT Natural finish on wood legs.

SL Sled Stool CH18

Seat	14.5"D x 19"W x 18.25"H
Overall	20.5"D x 19"W x 25.25"H

WDL Wood Leg Stool CH18

Seat	14.5"D x 19"W x 18.25"H
Overall	20.5"D x 19"W x 25.25"H

SL Sled Stool CH24

Seat	14.5"D x 19"W x 24.5"H
Overall	20.5"D x 19"W x 31.5"H

WDL Wood Leg Stool CH24

Seat	14.5"D x 19"W x 24.5"H
Overall	20.5"D x 19"W x 31.5"H

SL Sled Stool STL30

Seat	14.5"D x 19"W x 30.5"H
Overall	20.5"D x 19"W x 37.5"H

WDL Wood Leg Stool STL30

Seat	14.5"D x 19"W x 30.5"H
Overall	20.5"D x 19"W x 37.5"H

Seat Pad	Fully Upholstered
C.O.M	.5 yards C.O.M 1 yard
C.O.L.	9 sqft C.O.L. 18 sqft

Option Pricing

FG-SL	Felt Glides, SL - Sled Frame	\$20
PG-WDL	Plastic Glides For Wood Legs	Standard
FG	Felt Glides For Wood Legs	\$20
P3	Painted Wood Finish - Specify Paint Color Number From Above	\$55
999	Custom Wood Finish Option - Set Up Fee	\$225 NET
	Standard Powder Coat Finish Options - Specify Finish Option From Above	N/C
	Premium Powder Coat Finish Options - Specify Finish Option From Above	N/C
PPC	Premium Powder Coat Finish Upcharge - Net Charge Per Color Per Order	\$200 NET



CH18 Wood Shell Sled Frame

3201-CH18-SL-BCH Beech Shell	840
3201-CH18-SL-OAK Oak Shell	990
3201-CH18-SL-WAL Walnut Shell	990

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

CH18 Wood Shell with Upholstered Seat Pad Sled Frame

3202-CH18-SL-BCH Beech Shell	1005	1020	1035	1045	1065	1095	1125	1155	1165	1035
3202-CH18-SL-OAK Oak Shell	1150	1165	1180	1195	1210	1240	1270	1305	1310	1180
3202-CH18-SL-WAL Walnut Shell	1150	1165	1180	1195	1210	1240	1270	1305	1310	1180

CH18 Fully Upholstered Sled Frame

3203-CH18-SL	885	920	970	990	1030	1110	1190	1275	1360	990
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CH18 Wood Shell Wood Legs

3201-CH18-WDL-BCH Beech Shell	955
3201-CH18-WDL-OAK Oak Shell	1105
3201-CH18-WDL-WAL Walnut Shell	1105

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

CH18 Wood Shell with Upholstered Seat Pad Wood Legs

3202-CH18-WDL-BCH Beech Shell	1120	1130	1145	1160	1175	1205	1235	1270	1275	1145
3202-CH18-WDL-OAK Oak Shell	1270	1280	1295	1310	1325	1360	1390	1420	1425	1295
3202-CH18-WDL-WAL Walnut Shell	1270	1280	1295	1310	1325	1360	1390	1420	1425	1295

CH18 Fully Upholstered Wood Legs

3203-CH18-WDL	1015	1050	1100	1120	1160	1240	1320	1400	1470	1100
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SAY O STOOL



CH24 Wood Shell Sled Frame

3201-CH24-SL-BCH Beech Shell	865
3201-CH24-SL-OAK Oak Shell	1010
3201-CH24-SL-WAL Walnut Shell	1010

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

CH24 Wood Shell with Upholstered Seat Pad Sled Frame

3202-CH24-SL-BCH Beech Shell	1030	1040	1055	1070	1085	1115	1145	1180	1185	1055
3202-CH24-SL-OAK Oak Shell	1175	1185	1205	1215	1230	1260	1295	1325	1335	1205
3202-CH24-SL-WAL Walnut Shell	1175	1185	1205	1215	1230	1260	1295	1325	1335	1205

CH24 Fully Upholstered Sled Frame

3203-CH24-SL	905	940	990	1010	1050	1135	1215	1295	1360	990
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CH24 Wood Shell Wood Legs

3201-CH24-WDL-BCH Beech Shell	985
3201-CH24-WDL-OAK Oak Shell	1135
3201-CH24-WDL-WAL Walnut Shell	1135

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

CH24 Wood Shell with Upholstered Seat Pad Wood Legs

3202-CH24-WDL-BCH Beech Shell	1150	1160	1175	1190	1205	1235	1265	1300	1305	1175
3202-CH24-WDL-OAK Oak Shell	1300	1315	1330	1340	1355	1390	1420	1450	1460	1330
3202-CH24-WDL-WAL Walnut Shell	1300	1315	1330	1340	1355	1390	1420	1450	1460	1330

CH24 Fully Upholstered Wood Legs

3203-CH24-WDL	1125	1160	1205	1230	1270	1350	1430	1510	1580	1205
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STL30 Wood Shell Sled Frame

3201-SL-BCH Beech Shell	865
3201-SL-OAK Oak Shell	1010
3201-SL-WAL Walnut Shell	1010

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

STL30 Wood Shell with Upholstered Seat Pad Sled Frame

3202-STL30-SL-BCH Beech Shell	1030	1040	1055	1070	1085	1115	1145	1180	1185	1055
3202-STL30-SL-OAK Oak Shell	1175	1185	1205	1215	1230	1260	1295	1325	1335	1205
3202-STL30-SL-WAL Walnut Shell	1175	1185	1205	1215	1230	1260	1295	1325	1335	1205

STL30 Fully Upholstered Sled Frame

3203-STL30-SL	905	940	990	1010	1050	1135	1215	1295	1360	990
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STL30 Wood Shell Wood Legs

3201-STL30-WDL-BCH Beech Shell	985
3201-STL30-WDL-OAK Oak Shell	1135
3201-STL30-WDL-WAL Walnut Shell	1135

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

STL30 Wood Shell with Upholstered Seat Pad Wood Legs

3202-STL30-WDL-BCH Beech Shell	1150	1160	1175	1190	1205	1235	1265	1300	1305	1175
3202-STL30-WDL-OAK Oak Shell	1300	1315	1330	1340	1355	1390	1420	1450	1460	1330
3202-STL30-WDL-WAL Walnut Shell	1300	1315	1330	1340	1355	1390	1420	1450	1460	1330

STL30 Fully Upholstered Wood Legs

3203-STL30-WDL	1150	1190	1235	1255	1295	1380	1460	1540	1610	1235
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PRICES

All published prices are recommended retail prices. Applicable sales taxes are additional. Prices are subject to change without notice.

PAYMENT TERMS

Net 30 days, with established credit. Until credit is approved, a fifty percent deposit must be sent with the order, the balance is due prior to shipment. Deposits are non-refundable in the event of cancellation. If deposit has been placed on original order, applicable cancellation charges to be deducted from the deposit amount. Remainder of deposit will be held in the form of a credit for future orders.

FREIGHT POLICY

All orders are FOB Destination.

Orders under \$4000 net will incur a minimum freight charge of \$120.

Orders over \$4000 net will be charged the standard 3% of net freight fee.

These fees are applicable for any shipment being made within the contiguous U.S.

Source International reserves the right to select method of shipment and carrier.

CONCEALED DAMAGE

If products are received damaged, a written exception should be made on the bill of lading and an immediate inspection be requested of the carrier. Concealed damage must be reported to the carrier within the specific carrier's predetermined timeline. Failure to make claims shall constitute acceptance of the products and waiver any claims of defects, errors or shortages.

RETURNS AND ALLOWANCES

All product is made to order. No merchandise may be returned without a return authorization and shipping instructions. No credit or allowance will be given for repairs to defective materials unless Source International has given authority to make such repairs.

ORDER ENTRY

All orders must be submitted in writing. Email to cr@sourceinternationaldesign.com or Fax to 508-842-1838.

ACKNOWLEDGEMENTS

All orders will be acknowledged in writing. Orders will be manufactured based on the written acknowledgement. It is the customer's responsibility to review each acknowledgement and communicate with the factory if there are errors within 48 hours.

CANCELLATIONS

Any changes or cancellation may result in charges if materials have entered into production. If an order is cancelled while in production, a cancellation fee will be applied based on the status of order at time of cancellation.

FABRICS

Not all graded in fabrics are approved for all product lines. Send memo samples for approval to:
Source International 17 Gilmore Dr, Sutton, MA 01590.

Please tag memo samples with:

The product the fabric is being reviewed for, and your contact information

Graded In Partners

We are proud to offer graded in fabric programs with the following companies:

Anzea

Architex

Camira

CF Stinson

Camira

DesignTex

Knoll

Maharam

Mayer

Momentum

Ultrafabrics

Customer's Own Material

C.O.M. fabric must be approved prior to acceptance of the order. The material must be provided in 54" wide continuous yardage. All fabric will be directionally cut straight off the bolt unless otherwise specified. A C.O.M. form must be filled out and submitted along with purchase order. Yardage requirements listed are for small patterns or plain materials. The material must be shipped to the factory prepaid and with proper reference to the order. Source International is not responsible for appearance, performance or durability of C.O.M

LEATHER

Leather Prices published in this price list are for our stock leather "MAMMUT" by Wollsdorf Leather in the following colors:

250599 Black

251938 Saddle

253272 Chestnut

250519 Pewter

252004 Charcoal

Additional leather colors in the Mammut line can be quoted. All other leathers will be priced as COL.