

SAY O

CHAIR LOUNGE STOOL

Price List Effective October 2022



SOURCE

Dimensions

SL Sled Chair

Seat 16'D x 20'W x 18.25'H
 Overall 20.50'D x 20'W x 32.75'H

STK Stacking Sled Chair

Seat 16'D x 20'W x 18.25'H
 Overall 21'D x 22'W x 32.75'H

WDL Wood Leg Chair

Seat 16'D x 20'W x 18.25'H
 Overall 20.50'D x 20'W x 32.75'H

Seat Pad		Fully Upholstered	
C.O.M	.6 yards	C.O.M	1.5 yards
C.O.L.	11 sqft	C.O.L.	27 sqft

Option Pricing

FG-STK	Felt Glides, STK - Stacking Frame	\$20
FG-SL	Felt Glides, SL - Sled Frame	\$20
FG-WDL	Felt Glides For Wood Leg	\$20
GD-SL	Plastic Ganger (Sled Frame only)	\$25
P3	Painted Wood Finish - Specify Paint Color Number From Above	\$55
999	Custom Wood Finish Option - Set Up Fee	\$225 NET
PPC	Premium Powder Coat Finish Upcharge - Net Charge Per Color Per Order	\$200 NET

SAY O CHAIR - WOOD SHELL

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

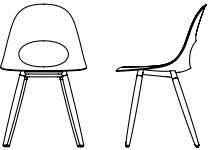


Wood Shell Sled Frame

3101-SL-BCH Beech Shell	860
3101-SL-OAK Oak Shell	1045
3101-SL-WAL Walnut Shell	1045

Wood Shell with Upholstered Seat Pad Sled Frame

3102-SL-BCH Beech Shell	1040	1050	1080	1095	1110	1155	1190	1230	1240	1070
3102-SL-OAK Oak Shell	1220	1235	1265	1275	1300	1345	1380	1420	1425	1255
3102-SL-WAL Walnut Shell	1220	1235	1265	1275	1300	1345	1380	1420	1425	1255



Wood Shell Wood Legs

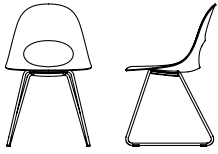
3101-WDL-BCH Beech Shell	935
3101-WDL-OAK Oak Shell	1115
3101-WDL-WAL Walnut Shell	1115

Wood Shell with Upholstered Seat Pad Wood Legs

3102-WDL-BCH Beech Shell	1110	1130	1155	1170	1190	1235	1265	1305	1315	1145
3102-WDL-OAK Oak Shell	1295	1310	1340	1355	1370	1420	1455	1490	1495	1325
3102-WDL-WAL Walnut Shell	1295	1310	1340	1355	1370	1420	1455	1490	1495	1325

SAY O CHAIR - POLY SHELL

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL



Poly Shell Sled Frame

3104-SL

595

Poly Shell with Upholstered Seat Pad Sled Frame

3105-SL

775

785

815

830

845

890

925

965

975

805

Fully Upholstered Sled Frame

3103-SL

1015

1050

1115

1140

1185

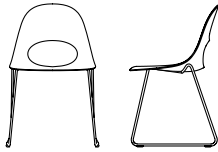
1285

1375

1470

1560

1105



Poly Shell Stacking Sled Frame

3104-STK

595

Poly Shell with Upholstered Seat Pad Stacking Sled Frame

3105-STK

775

785

815

830

845

890

925

965

975

805

Fully Upholstered Stacking Sled Frame

3103-STK

1015

1050

1115

1140

1185

1285

1375

1470

1560

1105



Poly Shell Wood Legs

3104-WDL

670

Poly Shell with Upholstered Seat Pad Wood Legs

3105-WDL

845

865

890

905

925

970

1,000

1,040

950

880

Fully Upholstered Wood Legs

3103-WDL

1110

1150

1210

1240

1285

1385

1475

1670

1755

1200

SAY O LOUNGE - WOOD SHELL

How to Build a Say O Lounge Product Number

3301 - ML - BCH - SCR or WDL - NAT - P3 7006

<p>Style</p> <p>3301 Wood Shell Lounge 3302 Wood Shell Lounge with Upholstered Seat Pad 3303 Fully Upholstered</p> <p>Leg/Base Style</p> <p>ML Metal Four Leg WDL Wood Four Leg</p> <p>Wood Species</p> <p>BCH Beech OAK Oak WAL Walnut</p>	<p>WDL Wood Leg Finish</p> <p>NAT Natural* 001 Black</p> <p>Standard Powder Coats</p> <p>SCR Soft Chrome BLK Black Matte WHT White GMTL Gunmetal LBNZ Light Bronze MBNZ Medium Bronze DBNZ Dark Bronze BRS Brass</p> <p>Premium Powder Coats *</p> <p>STN Stone LGB Light Grey Blue DGY Dark Grey LBL Light Blue AQU Aqua GRN Green YLW Yellow LRD Light Red</p>	<p>Beech Shell Finish Option Wood Finish for Beech Shells Only</p> <p>NAT Natural* CHY Cherry WCH Warm Cherry MAH Mahogany ESP Espresso WLT Weathered Light WMD Weathered Medium WGR Weathered Grey WNT Walnut DWNT Dark Walnut 999 Custom 001 Black</p>	<p>P3 Painted Wood Shell</p> <p>7006 White 7044 Stone 7035 Light Grey 7012 Dark Grey 8012 Dark Red 3016 Light Red 1032 Yellow 6011 Green 6033 Teal 6034 Aqua 5024 Light Blue 5014 Medium Blue 7040 Light Grey Blue</p>
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* Due to differences in color and grain, NAT Natural finish on Beech shells is not recommended with NAT Natural finish on wood legs. NAT Natural finish on Oak shells will match NAT Natural finish on wood legs.

Features

- 3D Veneer Wood Shell
- Upholstered Seat Pad or Fully Upholstered Options
- Wood Shell in Three 3D Veneer Options with Clear Coat Finish
- Beech Wood Shell Used for Wood Finishes and Painted Finish Options
- Two Frame Styles, ML Metal Leg and WDL Wood Leg
- Frame finishes include eight standard and eight premium powder coat color options
- The Wood Leg Underseat Attachment Bracket will be BL Black for Black legs or DBNZ Dark Bronze for Natural Legs. Contact Source for other options.
- Wood Leg Frame has PG Plastic Glides standard, FG Felt Glides optional
- ML Metal Leg Frame has PG Plastic Glides standard, FG Felt Glides optional
- Greenguard Certified
- Meets ANSI/BIFMA Standards
- Lifetime Limited Warranty

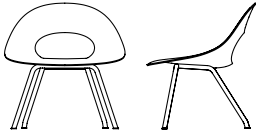
Dimensions

ML Metal Four Leg Frame		WDL Wood Leg Lounge	
Seat	19"D x 27.5"W x 15.75"H	Seat	19"D x 27.5"W x 15.75"H
Overall	25"D x 27.5"W x 28.75"H	Overall	25"D x 27.5"W x 28.75"H
Seat Pad	Fully Upholstered		
C.O.M	.6 yards	C.O.M	2.25 yards
C.O.L.	11 sqft	C.O.L.	40 sqft

Option Pricing

FG-ML	Felt Glides, SL - ML Metal Frame	\$20
FG-WDL	Felt Glides For Wood Legs	\$20
P3	Painted Wood Finish - Specify Paint Color Number From Above	\$55
999	Custom Wood Finish Option - Set Up Fee	\$225 NET
PPC	Premium Powder Coat Finish Upcharge - Net Charge Per Color Per Order	\$200 NET

SAY O LOUNGE - WOOD SHELL



Wood Shell Metal Four Leg Frame

3301-ML-BCH Beech Shell	1410
3301-ML-OAK Oak Shell	1690
3301-ML-WAL Walnut Shell	1690

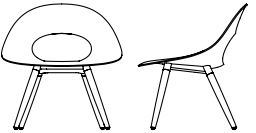
COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

Wood Shell with Upholstered Seat Pad Metal Four Leg Frame

3302-ML-BCH Beech Shell	1610	1625	1655	1670	1690	1740	1775	1810	1820	1640
3302-ML-OAK Oak Shell	1900	1915	1955	1965	1980	2040	2075	2105	2115	1935
3302-ML-WAL Walnut Shell	1900	1915	1955	1965	1980	2040	2075	2105	2115	1935

Fully Upholstered Metal Four Leg Frame

3303-ML	1340	1375	1425	1445	1485	1565	1645	1725	1885	1425
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Wood Shell Wood Legs

3301-WDL-BCH Beech Shell	1480
3301-WDL-OAK Oak Shell	1765
3301-WDL-WAL Walnut Shell	1765

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

Wood Shell with Upholstered Seat Pad Wood Legs

3302-WDL-BCH Beech Shell	1695	1705	1745	1755	1770	1830	1860	1895	1905	1730
3302-WDL-OAK Oak Shell	1980	1990	2025	2040	2060	2110	2145	2185	2190	2005
3302-WDL-WAL Walnut Shell	1980	1990	2025	2040	2060	2110	2145	2185	2190	2005

Fully Upholstered Wood Legs

3303-WDL	1505	1540	1605	1635	1680	1785	1875	1960	2115	1590
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SAY O STOOL

How to Build a Say O Stool Product Number

3201 - CH18 - SL - BCH or 3001 - SCR or WDL - NAT - P3 7006

<p>Style</p> <p>3201 Wood Shell</p> <p>3202 Wood Shell with Upholstered Seat Pad</p> <p>3203 Fully Upholstered</p> <p>3204 Poly Shell</p> <p>3205 Poly Shell with Upholstered Seat Pad</p> <p>CH18 18" Seat Height</p> <p>CH24 24" Counter height</p> <p>STL30 30" Bar Height</p> <p>Leg/Base Style</p> <p>SL Sled Frame</p> <p>WDL Wood Four Leg</p> <p>Wood Species or Poly Shell Color</p> <p>BCH Beech 3001 Black</p> <p>OAK Oak 3005 White</p> <p>WAL Walnut 3009 Blue Grey</p>	<p>Standard Powder Coats</p> <p>SCR Soft Chrome</p> <p>BLK Black Matte</p> <p>WHT White</p> <p>GMTL Gunmetal</p> <p>LBNZ Light Bronze</p> <p>MBNZ Medium Bronze</p> <p>DBNZ Dark Bronze</p> <p>BRS Brass</p> <p>Premium Powder Coats *</p> <p>STN Stone</p> <p>LGB Light Grey Blue</p> <p>DGY Dark Grey</p> <p>LBL Light Blue</p> <p>AQU Aqua</p> <p>GRN Green</p> <p>YLW Yellow</p> <p>LRD Light Red</p>	<p>Beech Shell Finish Wood Finish for Beech Shells Only</p> <p>NAT Natural*</p> <p>CHY Cherry</p> <p>WCH Warm Cherry</p> <p>MAH Mahogany</p> <p>ESP Espresso</p> <p>WLT Weathered Light</p> <p>WMD Weathered Medium</p> <p>WGR Weathered Grey</p> <p>WNT Walnut</p> <p>DWNT Dark Walnut</p> <p>999 Custom</p> <p>001 Black</p> <p>WDL Wood Leg Finish</p> <p>NAT Natural*</p> <p>001 Black</p>	<p>P3 Painted Wood Shell</p> <p>7006 White</p> <p>7044 Stone</p> <p>7035 Light Grey</p> <p>7012 Dark Grey</p> <p>8012 Dark Red</p> <p>3016 Light Red</p> <p>1032 Yellow</p> <p>6011 Green</p> <p>6033 Teal</p> <p>6034 Aqua</p> <p>5024 Light Blue</p> <p>5014 Medium Blue</p> <p>7040 Light Grey Blue</p>
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Features

3D Veneer Wood Shell

Upholstered Seat Pad or Fully Upholstered Options

Three Stool Heights, 18", 24", 30"

Wood Shell in Three 3D Veneer Options with Clear Coat Finish

Beech Wood Shell Used for Wood Finishes and Painted Finish Options

Poly Shell in Three Color Options

Two Frame Styles, Wood Leg and Wire Sled

Sled Frame finishes include eight standard and eight premium powder coat color options

The Wood Leg Underseat Attachment Bracket will be BL Black for Black legs or DBNZ Dark Bronze for Natural Legs. Contact Source for other options.

Say O Stools are Non-Stacking

Wood leg stool has stainless steel foot rest

Wood Leg Frame has Plastic Glides Standard, FG Felt Glides Optional

Sled Frame Offers an Optional FG Felt Glide

Greenguard Certified

Meets ANSI/BIFMA Standards

Lifetime Limited Warranty

* Due to differences in color and grain, NAT Natural finish on Beech shells is not recommended with NAT Natural finish on wood legs. NAT Natural finish on Oak shells will match NAT Natural finish on wood legs.

SL Sled Stool CH18

Seat 14.5"D x 19"W x 18.25"H

Overall 20.5"D x 19"W x 25.25"H

WDL Wood Leg Stool CH18

Seat 14.5"D x 19"W x 18.25"H

Overall 20.5"D x 19"W x 25.25"H

SL Sled Stool CH24

Seat 14.5"D x 19"W x 24.5"H

Overall 20.5"D x 19"W x 31.5"H

WDL Wood Leg Stool CH24

Seat 14.5"D x 19"W x 24.5"H

Overall 20.5"D x 19"W x 31.5"H

SL Sled Stool STL30

Seat 14.5"D x 19"W x 30.5"H

Overall 20.5"D x 19"W x 37.5"H

WDL Wood Leg Stool STL30

Seat 14.5"D x 19"W x 30.5"H

Overall 20.5"D x 19"W x 37.5"H

	Fully Upholstered	
Seat Pad	C.O.M	1 yard
C.O.M	.5 yards	C.O.L. 18 sqft
C.O.L.	9 sqft	

Option Pricing

FG-SL	Felt Glides, SL - Sled Frame	\$20
PG-WDL	Plastic Glides For Wood Legs	Standard
FG	Felt Glides For Wood Legs	\$20
P3	Painted Wood Finish - Specify Paint Color Number From Above	\$55
999	Custom Wood Finish Option - Set Up Fee	\$225 NET
PPC	Premium Powder Coat Finish Upcharge - Net Charge Per Color Per Order	\$200 NET

SAY O STOOL - WOOD SHELL



CH18 Wood Shell Sled Frame

3201-CH18-SL-BCH Beech Shell	915
3201-CH18-SL-OAK Oak Shell	1080
3201-CH18-SL-WAL Walnut Shell	1080

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

CH18 Wood Shell with Upholstered Seat Pad Sled Frame

3202-CH18-SL-BCH Beech Shell	1095	1110	1140	1150	1170	1215	1250	1285	1285	1130
3202-CH18-SL-OAK Oak Shell	1255	1270	1300	1315	1330	1380	1410	1450	1440	1285
3202-CH18-SL-WAL Walnut Shell	1255	1270	1300	1315	1330	1380	1410	1450	1440	1285



CH18 Wood Shell Wood Legs

3201-CH18-WDL-BCH Beech Shell	1040
3201-CH18-WDL-OAK Oak Shell	1205
3201-CH18-WDL-WAL Walnut Shell	1205

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

CH18 Wood Shell with Upholstered Seat Pad Wood Legs

3202-CH18-WDL-BCH Beech Shell	1220	1230	1260	1275	1295	1340	1375	1410	1405	1250
3202-CH18-WDL-OAK Oak Shell	1385	1395	1425	1440	1460	1510	1545	1580	1570	1410
3202-CH18-WDL-WAL Walnut Shell	1385	1395	1425	1440	1460	1510	1545	1580	1570	1410

SAY O STOOL - WOOD SHELL



CH24 Wood Shell Sled Frame

3201-CH24-SL-BCH Beech Shell	945
3201-CH24-SL-OAK Oak Shell	1100
3201-CH24-SL-WAL Walnut Shell	1100

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

CH24 Wood Shell with Upholstered Seat Pad Sled Frame

3202-CH24-SL-BCH Beech Shell	1125	1135	1160	1180	1195	1240	1275	1310	1305	1150
3202-CH24-SL-OAK Oak Shell	1280	1290	1325	1340	1355	1400	1440	1475	1470	1315
3202-CH24-SL-WAL Walnut Shell	1280	1290	1325	1340	1355	1400	1440	1475	1470	1315



CH24 Wood Shell Wood Legs

3201-CH24-WDL-BCH Beech Shell	1075
3201-CH24-WDL-OAK Oak Shell	1235
3201-CH24-WDL-WAL Walnut Shell	1235

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

CH24 Wood Shell with Upholstered Seat Pad Wood Legs

3202-CH24-WDL-BCH Beech Shell	1255	1265	1295	1310	1325	1375	1405	1445	1435	1280
3202-CH24-WDL-OAK Oak Shell	1415	1435	1465	1475	1490	1545	1580	1610	1605	1450
3202-CH24-WDL-WAL Walnut Shell	1415	1435	1465	1475	1490	1545	1580	1610	1605	1450

SAY O STOOL - WOOD SHELL



STL30 Wood Shell Sled Frame

3201-SL-BCH Beech Shell	945
3201-SL-OAK Oak Shell	1100
3201-SL-WAL Walnut Shell	1100

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

STL30 Wood Shell with Upholstered Seat Pad Sled Frame

3202-STL30-SL-BCH Beech Shell	1125	1135	1160	1180	1195	1240	1275	1310	1305	1150
3202-STL30-SL-OAK Oak Shell	1280	1290	1325	1340	1355	1400	1440	1475	1470	1315
3202-STL30-SL-WAL Walnut Shell	1280	1290	1325	1340	1355	1400	1440	1475	1470	1315



STL30 Wood Shell Wood Legs

3201-STL30-WDL-BCH Beech Shell	1075
3201-STL30-WDL-OAK Oak Shell	1235
3201-STL30-WDL-WAL Walnut Shell	1235

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

STL30 Wood Shell with Upholstered Seat Pad Wood Legs

3202-STL30-WDL-BCH Beech Shell	1255	1265	1295	1310	1325	1375	1405	1445	1435	1280
3202-STL30-WDL-OAK Oak Shell	1415	1435	1465	1475	1490	1545	1580	1610	1605	1450
3202-STL30-WDL-WAL Walnut Shell	1415	1435	1465	1475	1490	1545	1580	1610	1605	1450

SAY O STOOL - POLY SHELL

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL



CH18 Poly Shell Sled Frame

3204-CH18-SL

650

CH18 Poly Shell with Upholstered Seat Pad Sled Frame

3205-CH18-SL

830

845

875

885

905

950

985

1020

1020

865

CH18 Fully Upholstered Sled Frame

3203-CH18-SL

885

920

970

990

1030

1110

1190

1275

1360

990



CH18 Poly Shell Wood Legs

3204-CH18-WDL

755

CH18 Poly Shell with Upholstered Seat Pad Wood Legs

3205-CH18-WDL

1020

1030

1060

1075

1095

1140

1175

1210

1205

1050

CH18 Fully Upholstered Wood Legs

3203-CH18-WDL

1105

1145

1210

1235

1275

1380

1470

1555

1620

1200

SAY O STOOL - POLY SHELL

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL



CH24 Poly Shell Sled Frame

3204-CH24-SL

680

CH24 Poly Shell with Upholstered Seat Pad Sled Frame

3205-CH24-SL

860

870

895

915

930

975

1,010

1,045

1,040

885

CH24 Fully Upholstered Sled Frame

3203-CH24-SL

905

940

990

1,010

1,050

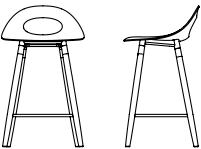
1,135

1,215

1,295

1,360

990



CH24 Poly Shell Wood Legs

3204-CH24-WDL

790

CH24 Poly Shell with Upholstered Seat Pad Wood Legs

3205-CH24-WDL

1055

1065

1095

1110

1125

1175

1205

1245

1235

1080

CH24 Fully Upholstered Wood Legs

3203-CH24-WDL

1225

1265

1325

1355

1400

1500

1590

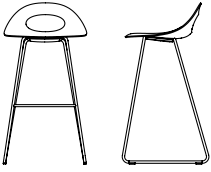
1680

1740

1315

SAY O STOOL - POLY SHELL

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL



STL30 Poly Shell Sled Frame

3204-STL30-SL

680

STL30 Poly Shell with Upholstered Seat Pad Sled Frame

3205-STL30-SL

860

870

895

915

930

975

1010

1045

1040

885

STL30 Fully Upholstered Sled Frame

3203-STL30-SL

905

940

990

1010

1050

1135

1215

1295

1360

990



STL30 Poly Shell Wood Legs

3204-STL30-WDL

790

STL30 Poly Shell with Upholstered Seat Pad Wood Legs

3205-STL30-WDL

1055

1065

1095

1110

1125

1175

1205

1245

1235

1080

STL30 Fully Upholstered Wood Legs

3203-STL30-WDL

1255

1295

1360

1380

1425

1535

1625

1710

1770

1345

PRICES

All published prices are recommended retail prices. Applicable sales taxes are additional. Prices are subject to change without notice.

PAYMENT TERMS

Net 30 days, with established credit. Until credit is approved, a fifty percent deposit must be sent with the order, the balance is due prior to shipment. Deposits are non-refundable in the event of cancellation. If deposit has been placed on original order, applicable cancellation charges to be deducted from the deposit amount. Remainder of deposit will be held in the form of a credit for future orders.

FREIGHT POLICY

All orders are FOB Destination.
Orders under \$4000 net will incur a minimum freight charge of \$120.
Orders over \$4000 net will be charged the standard 3% of net freight fee.
These fees are applicable for any shipment being made within the contiguous U.S.
Source International reserves the right to select method of shipment and carrier.

CONCEALED DAMAGE

If products are received damaged, a written exception should be made on the bill of lading and an immediate inspection be requested of the carrier. Concealed damage must be reported to the carrier within the specific carrier's predetermined timeline. Failure to make claims shall constitute acceptance of the products and waiver any claims of defects, errors or shortages.

RETURNS AND ALLOWANCES

All product is made to order. No merchandise may be returned without a return authorization and shipping instructions. No credit or allowance will be given for repairs to defective materials unless Source International has given authority to make such repairs.

ORDER ENTRY

All orders must be submitted in writing. Email to cr@sourceinternationaldesign.com or Fax to 508-842-1838.

ACKNOWLEDGEMENTS

All orders will be acknowledged in writing. Orders will be manufactured based on the written acknowledgement. It is the customer's responsibility to review each acknowledgement and communicate with the factory if there are errors within 48 hours.

CANCELLATIONS

Any changes or cancellation may result in charges if materials have entered into production. If an order is cancelled while in production, a cancellation fee will be applied based on the status of order at time of cancellation.

FABRICS

Not all graded in fabrics are approved for all product lines. Send memo samples for approval to:
Source International 17 Gilmore Dr, Sutton, MA 01590.

Please tag memo samples with:

The product the fabric is being reviewed for, and your contact information

Graded In Partners

We are proud to offer graded in fabric programs with the following companies:

Anzea

Architex

Camira

CF Stinson

Camira

DesignTex

Knoll

Maharam

Mayer

Momentum

Ultrafabrics

Customer's Own Material

C.O.M. fabric must be approved prior to acceptance of the order. The material must be provided in 54" wide continuous yardage. All fabric will be directionally cut straight off the bolt unless otherwise specified. A C.O.M. form must be filled out and submitted along with purchase order. Yardage requirements listed are for small patterns or plain materials. The material must be shipped to the factory prepaid and with proper reference to the order. Source International is not responsible for appearance, performance or durability of C.O.M

LEATHER

Leather Prices published in this price list are for our stock leather "MAMMUT" by Wollsdorf Leather in the following colors:

250599 Black

251938 Saddle

253272 Chestnut

250519 Pewter

252004 Charcoal

Additional leather colors in the Mammut line can be quoted. All other leathers will be priced as COL.